

Appendix: List of French companies and institutional partners



The French Foreign Trade Advisors in Hong Kong (**Conseillers du Commerce Extérieur de la France - CCEF**), who are appointed by the French Government, hold key positions in the International French companies. They play a direct role in the development of the image of France as a world leader in the High Technology and innovation in every industry.

“With the vision to promote the advancement of technology, the French Trade advisors have been working closely with universities in Hong Kong to nurture the engineers of tomorrow. They collaborate on R&D projects which provide significant value for the development of their own companies. They also believe that such cooperation can facilitate bridging the two cultures of France and Asia and the synergy can create high added value.

As most of them have been educated in the best schools and universities in France, the French Foreign Trade Advisors contribute very actively to support the Alumni in Hong Kong as well as the cooperation agreements between schools in France and Hong Kong.”

Jean-Benoit KAEPELIN, CCEF Hong Kong Secretary General



The French National Centre for Scientific Research (**CNRS**) is a government-funded research organization, under the administrative authority of France's Ministry of Higher Education and Research. With 20 Nobel laureates and 12 Fields Medal laureates, the CNRS has a long tradition of excellence. It delivers high-quality research and is consistently ranked as a top research institution worldwide.

“CNRS has ongoing research projects with HK universities in different fields. The France HKUST Innovation Hub will most probably help the CNRS strategy in China to develop links with this university, as well as to foster R&D collaboration projects between public and private laboratories like international Mixt Units that exist in Shanghai or in Singapore.”

Antoine MYNARD, CNRS China Office Director



InvivoGen is a French biotechnology company serving life scientists worldwide with innovative and high-quality research reagents. Specialized in innate immunology, InvivoGen's expertise foster the discovery and design of new tools and services to encourage cutting-edge research. InvivoGen Limited was incorporated in the Hong Kong Science & Technology Park in 2014. This regional headquarter is key for the future development of business and scientific collaborations in Asia.

"At the forefront of life science innovation, we are a partner of choice for academic researchers. Taking part to the France-HKUST Innovation Hub is a great opportunity for us to connect Hong Kong scientific community."

Alexandre PEURICHARD, InvivoGen Ltd Asia Operations Manager



Schneider Electric is the global specialist in energy management and automation. With revenues of ~€25 billion in FY2016, our 160,000+ employees serve customers in over 100 countries, helping them to manage their energy and process in ways that are safe, reliable, efficient and sustainable. From the simplest of switches to complex operational systems, our technology, software and services improve the way our customers manage and automate their operations. Our connected technologies reshape industries, transform cities and enrich lives. At Schneider Electric, we call this Life Is On.

"Schneider Electric has ongoing collaboration with HKUST. With an eye on sustainability and energy efficiency on a local and global scale, Schneider Electric and HKUST recently signed a Memorandum of Understanding with the aim of drawing upon the highest level of expertise to advance IoT solution through collaboration in research and talent nourishment. Believe the France-HKUST Innovation Hub is a great platform to strengthen France and Hong Kong connection in various technological areas."



Rerina OR, President Hong Kong, Schneider Electric (Hong Kong) Ltd
Thales is a leading multi-domestic electronics and systems group, addressing Defence and Security, Aerospace and Ground Transport markets worldwide. State-of-the-art technologies combined to the expertise of 67,000 employees in 56 countries make Thales a key player in assuring security of people, assets, infrastructures, cities and nations.

"HKUST and Thales have entered since May 2014 into a collaborative agreement to boost innovation, nurture young engineering innovators, and serve the development of smart cities in the region."

HKUST and Thales are working closely on collaborative research projects under the general governance set under the agreement. To this extent, the two parties have successfully being selected by the Innovation & Technology Commission (ITC) of HKSAR for the co-development a Big Data Platform for Smart Transportation based on heterogeneous data sources.

HKUST and Thales collaboration also encompasses exchanges of researchers and mutual visits, student internship and co-nourishment of engineers."

Ludovic LANG, Thales Transport & Security (Hong Kong) Ltd